Profile

	service specialist with an extensive background in the interpretation of customer needs and the introduction interview. Detail oriented, strong time-management, administrative, and problem-solving skills.
Naval War College (NWC) Newport, RI 2023-Present	Senior Contracts Administration Management Officer Liaison between the College and the Naval Supply Systems Commands in CT and PA Work with the end user to determine the appropriate contractual vehicle Work with the end user to pull together the procurements packages Review and revise procurement packages Provide training to new hires
	<i>Contracting Officer Representative</i> Manage contracts put into place by NAVSUP Conduct contract kick-off meetings Meet with the College and Contractors monthly to go over the status of the contracts Review and process invoices submitted by Contractors
Naval Undersea Warfare Center (NUWC) Newport, RI 2012-2023	<i>Contracting Officer</i> (2017-2023) Provided training to new hires on simplified acquisition processes Provided training on Federal contracting award systems Reviewed procurement packages for legal sufficiency Reviewed award packages for legal sufficiency Obtained level II Contracting Authority warrant
	<i>Contracts Negotiator</i> (2012-2023) Reviewed requests for the procurement of highly complex equipment and services Prepared solicitation documents to include the incorporation of federal provisions Analyzed proposals for conformance with the solicitations Performed cost or price analysis Negotiated with all contractors in the competitive range Prepared awards to include the incorporation of federal clauses and provisions
Facilities, Engineering, and Acquisition Division (FEAD) Newport, RI 2010-2012	<i>Contracting Officer</i> (2011-2012) Reviewed and evaluated various contract documentation to ensure compliance with policies Processed Request for Equitable Adjustments and claims on various contracts Invoice Acceptor and Approver Processed "close-outs" of construction contracts Obtained level II Contracting Authority warrant
	<i>Contracts Specialist</i> (2010-2012) Prepared, negotiated, and awarded Indefinite Delivery/Indefinite Quantity (IDIQ) Task Orders Set up Blank Purchase Agreements (BPA) with 8(a) construction vendors Prepared, negotiated, and awarded BPA call orders Prepared, negotiated, and awarded large purchase construction contracts Processed modifications on post-award construction contracts
	<i>Small Business Specialist</i> (2010-2012) Trained FEAD department on various small business yearly goals and policies Attended various Small Business recruitment events, such as Industry Days Reviewed and approved small business forms
Naval Acquisition Intern Program (NAIP) Newport, RI 2006-2010	<i>Contracts Specialist</i> (2006-2010) Trained in the policies and procedures of the NAVFAC installation Received certificate in Template Specification Writing Conducted and concluded negotiations on procurements Prepared and issued option exercises, unilateral and bilateral modifications Prepared pre and post-negotiation clearances

	Conducted market research on various supply procurements Experienced with Foreign Military Sales contracts Worked as a Cost Priced Analyst for six months Trained on researching contracting issues in the Federal Acquisition Regulations policies
Fairfield Resorts Newport, RI 2001-2006	Sales and Marketing Manager (2003-2006) Recruited online travel companies Setup and maintained inventory and rates online Processed online reservations Set up special promotions Helped to set up and train Florida call center Tested the prototype for the Ezyield and Ihotelier systems
	Created reporting procedure to train employees on inventory management and reservations Yearly revenue obtained through booking reservations: \$1M-\$1.5M
	Rental Associate (2002-2003) Set up hotel reservations, timeshare owner weeks and wedding reservations Processed weekly reservations, revenue and confirmation reports Liaison for the customer service department
	<i>Timeshare Owner Relations Specialist</i> (2001-2002) Set up new accounts and timeshare owner weeks for new owners Provided services as principal contact for the Explorers Club Program Assisted new owners in learning about the timeshare program
	<i>Customer Service Representative</i> (2001-2001) Assisted owners in setting up and renting out their timeshare weeks Assisted owners in exchanging their timeshare weeks with the RCI exchange company Assisted owners in paying their Annual Operating Assessments
Fidelity Investments Smithfield, RI 1998-2001	Senior Service Specialist (2000-2001) Processed and administered new non-retirement investment accounts Transferred accounts from variable programs to new investment plans Cultivated client relationships increasing customer satisfaction Administered account purchase transactions Resource for high profile investment professionals Participated in cross training initiatives Mentor to two associates through training process Conducted leadership training for fifteen team members regarding weekly meetings
	Service Specialist (1999- 2000) Trained new employees in maintenance processing Chosen over fifty team members by senior management to monitor tax related items Participated in process improvement committees and initiatives Received an employee of the month award for volunteer work Prepared minutes for all weekly meetings
	<i>Service Associate</i> (1998-1999) Attended training classes regarding basic mutual fund principles Established new accounts Processed account maintenances and transfers Administered account purchase transactions Participated in the testing and implementation of system development projects

Other Professional Experience

Naval War College Workplace Resolution Facilitator (Present) (NWC) Work with civilian employees and faculty to help resolve workplace issues Newport, RI Conduct interviews with employees and faculty to determine grievance issues 2023-Present Conduct brainstorming session to develop resolution options Command Resilience Team (CRT) (2023-Present) Serves on the Command Climate Assessment Team Assessed the health and organizational effectiveness of the command's climate Served on the CRT Defense Organizational Climate Survey (DEOCS) team Provided DEOCS analysis, interpretation, and implementation of focus groups Federal Women's Program Committee (2022-2023) Naval Undersea Warfare Center Provided advice, guidance, and recommendations to the Department of Equal Employment (NUWC) Opportunity Office and senior management in planning, implementing, monitoring, and evaluating the Divisions' affirmative employment program on the employment and advancement of women. Newport, RI 2018-2023 Served as a focal point for the concerns of women employees on matters affecting their employment at NUWCDIVNPT through personal contact with the DEEOO and senior management and other officials of the Division Provided educational forums for employees and managers on women's issues Continuous Process Improvement Lean Six Sigma Facilitator (2017-2023) Facilitated Lean Six Sigma "Yellow Belt" training classes of 15 students Facilitated Lean Six Sigma "Green Belt" training classes of 15 students Facilitated the 2017 Undersea Technology Apprentice Program of 20 students Completed Lean Six Sigma "Black Belt" training in 2019 Black Belt facilitator in the 2019 Direct Hire Lean event High Velocity Learning (HVL) Team Leader (2019-2020) Team lead of 30 employees working on various process improvement projects Analyzed the organizations processes to identify problem areas Assembled resources to investigate and solve problem areas Shared problem solving techniques through briefings and training Planned and organized HVL fair open to the NUWC campus showcasing HVL projects Naval Sea Systems Command Hiring Challenge Team Leader (2018) Team lead of six (6) individuals to work on redesigning the hiring process Lead brainstorming sessions to come up with a new approach to the hiring process Developed PowerPoint Presentations to present status updates to leadership 2nd Vice President (2022-2023) **National Association** Assisted the 1st Vice President and President **For Government Employees** (NAGE) Presided at meetings and performed other duties of the President while the President is unable to Newport, RI Chairperson of the grievance committee 2014-2023 Conducted training of NAGE Stewards Labor Negotiator (2019-2023) Reviews and negotiates terms and conditions of the Collective Bargaining Agreement Reviews and negotiates terms and conditions of the Personnel Demonstration Project Agreement NAGE Steward (2014-2023) Reviews reconsideration requests for bargaining unit members Processes grievance requests for bargaining unit members Works on charitable donation projects **City of Newport** Affirmative Action Commission Member (2023-Present) Newport, RI Work with the City of Newport's Human Resources office to ensure there are equitable hiring practices in place for all minorities and women 2022-Present Work with the Newport Police and Fire Departments to help with hiring procedures

Tree and Open Space Commission Member (2022-Present)

Provide workshops for the public to voice concerns on various issues affecting the City's parks, trees, and open spaces Provide results and recommendations to City Council on public workshops

Charter Review Commission Member (2022)

Reviewed the City of Newport's Charter Provided recommendations for revisions to the various Chapters of the Charter Recorded, transcribed, and distributed weekly meeting minutes

Involve Newport Board Member (2022-Present)

GUTS initiative working group member Attends Newport City Council meeting and reports back to the board what was discussed Work towards increasing membership

Newport Democratic City Committee (NDCC) (2022-Present)

Served as NDCC Secretary 2023-2024 Serve on the Bylaws committee to review and revise the bylaws Secretary of the Bylaws committee Membership and Outreach committee member

National Association for the Advancement of Colored People (NAACP) (2022-Present)

NAACP Newport Chapter member Served on the Martin Luther King Jr Day celebration committee Liaison between the NAACP and NDDC Mistress of Ceremonies at the 2024 MLK Birthday Celebration Luncheon

Additional Work Experience

Pier Restaurant, Newport, RI 2010-2011 Hostess

Newport Athletic Club, Middletown, RI 1997-1998 Front Desk Manager

Johnny's Atlantic Beach Club, Middletown, RI 1993-1997 Hostess Snack Bar Manager

Newport School Department, Newport, RI 1993-1996 Special Education Paraeducator

University of Rhode Island Financial Aid Office, South Kingstown, RI 1992-1994 Customer Service Representative Office Administrator

Wanumetonomy Golf Course, Middletown, RI 1990-1992 Events Waitress

Coffee Corner Restaurant, Newport, RI 1990-1994 Waitress

Civic Newport, RI 2022-Present

Education

Rogers High School, Newport, RI

Graduated in 1992 Lettered in Cheerleading and Track and Field

Rhode Island College, Providence, RI

Graduated in 1998 B.A. Liberal Arts & Sciences Major: Psychology

University of Phoenix

Graduated in 2006 Masters of Business Administration Concentration in Human Resources

Capella University

Graduated in 2016 PhD Industrial/Organizational Psychology

References available upon request